

NOT FOR CITATION OR PUBLICATION

IN THE UNITED STATES DISTRICT COURT

FOR THE NORTHERN DISTRICT OF CALIFORNIA

KEVIN JANDA, et al.

Plaintiffs,

v.

No. C 05-03729 JSW

T-MOBILE, USA, INC.,

Defendant.

**ORDER DENYING T-MOBILE,
USA, INC.'S MOTION TO
DISMISS AND COMPEL
ARBITRATION AND DENYING
AS MOOT PLAINTIFFS' MOTION
TO STRIKE**

INTRODUCTION

This matter comes before the Court upon consideration of the Motion to Strike Defendant's Affirmative Defense That Plaintiffs' Claims Must Be Arbitrated filed by Plaintiffs Kevin Janda ("Janda") and Manjit Singh ("Singh") (collectively "Plaintiffs") as well as the Motion to Dismiss and Compel Arbitration filed by Defendant T-Mobile, USA, Inc. ("T-Mobile"). Having considered the parties' pleadings and the relevant legal authority and having had the benefit of oral argument, the Court HEREBY DENIES AS MOOT Plaintiffs' Motion to Strike and DENIES T-Mobile's Motion to Dismiss and Compel Arbitration.

PROCEDURAL HISTORY

On July 12, 2005, Plaintiffs filed a Complaint in Alameda County Superior Court. T-Mobile filed a notice of removal on September 15, 2005. (*See* Docket No. 1.) On September

26, 2005, Plaintiffs filed their First Amended Complaint (“FAC”) alleging causes of action for violations of California’s Consumer Legal Remedies Act (“CLRA”), violations of California Business and Professions Code § 17200, *et seq.* (“Section 17200”), violations of California Business and Professions Code § 17500, *et seq.* (“Section 17500”), and breach of contract on behalf of themselves and a putative class. T-Mobile filed its Answer to the FAC on October 11, 2005.

On December 8, 2005, Plaintiffs moved to strike T-Mobile’s third affirmative defense, which asserts that Plaintiffs are bound to arbitrate their claims. On December 15, 2005, T-Mobile moved to dismiss and compel arbitration.

FACTUAL BACKGROUND¹

A. Plaintiff Manjit Singh

In or about August 2002, Singh activated wireless telephone service with T-Mobile and has had continuous service since that time. (Declaration of Derek Chang in Support of T-Mobile USA, Inc.’s Motion to Dismiss and Compel Arbitration (“Chang Decl.”), ¶ 4.) T-Mobile states that in order to activate his service, Singh would have been required to sign a service agreement. T-Mobile further asserts that Singh’s service agreement would have been maintained by the dealer from whom Singh purchased his service. (*See* Chang Decl., ¶ 8, Ex. 3 at 1 (service agreement containing section entitled “Customer Acceptance (Required)”).) Singh’s signed service agreement is not part of the record; rather, T-Mobile proffers the version of its service agreement in place in August 2002 (hereinafter, “the 2002 Service Agreement”).

The 2002 Service Agreement contains the following language, in small but bold font, immediately above the signature line: “You also acknowledge that you have received and reviewed the T-Mobile Terms and Conditions, and agree to be bound by them. ... Disputes are subject to mandatory arbitration in accordance with paragraph 3 on the reverse.”²

Paragraph 3, in turn, provides in full:

¹ The facts set forth herein are undisputed unless specifically noted.

² The reverse side of the 2002 Service Agreement is captioned “T-Mobile Terms and Conditions.” (Chang Decl., Ex. 3 at 2.)

Mandatory Arbitration; Dispute Resolution. ANY CLAIM OR DISPUTE BETWEEN YOU AND US ARISING UNDER OR IN ANY WAY RELATED TO OR CONCERNING THE AGREEMENT, AND/OR OUR PROVISION TO YOU OF GOODS, SERVICE, OR UNITS SHALL BE SUBMITTED TO FINAL, BINDING ARBITRATION WITH THE AMERICAN ARBITRATION ASSOCIATION (“AAA”) PURSUANT TO ITS PUBLISHED WIRELESS INDUSTRY ARBITRATION RULES, INCORPORATED HEREIN BY THIS REFERENCE AND AVAILABLE BY CALLING THE AAA AT 800-778-7879 OR VISITING ITS WEBSITE AT <http://www.adr.org>. Any arbitration proceeding shall be subject to the choice of law provision in Paragraph 22. Notice of an arbitration commenced by you must be served on our registered agent. No party may act as a representative of other claimants or potential claimants in any dispute, and two or more individuals’ disputes may not be consolidated or otherwise determined in one proceeding. An arbitrator may not award relief in excess of or inconsistent with the provisions of the Agreement, order consolidation or arbitration on a classwide basis, or award lost profits, punitive, incidental or consequential damages or any other damages other than the prevailing party’s direct damages, except that the arbitrator may order injunctive or declaratory relief pursuant to applicable law. All administrative expenses of an arbitration will be equally divided between you and Us, except if the claim is less than \$1000, you will be obligated to pay only \$25. If the claim is less than \$25, We will pay all administrative expenses. Each party agrees to pay the fees and costs of its own counsel, experts, and witnesses at the arbitration. Subject to the foregoing limitations on consolidated or classwide proceedings, you agree, however, that if you fail to timely pay amounts due, We may assign your account for collection and the collection agency may pursue such claims in court limited strictly to the collection of the past due debt and any interest or cost of collection permitted by law or the Agreement. YOU ACKNOWLEDGE AND AGREE THAT THIS ARBITRATION PROVISION CONSTITUTES A WAIVER OF ANY RIGHT TO LOST PROFITS, PUNITIVE, SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL, OR TREBLE DAMAGES (“DISCLAIMED DAMAGES”), A JURY TRIAL OR PARTICIPATION AS A PLAINTIFF OR AS A CLASS MEMBER IN A CLASS ACTION. IF FOR ANY REASON THIS ARBITRATION CLAUSE IS DEEMED INAPPLICABLE OR INVALID, YOU AND WE BOTH WAIVE ANY CLAIMS TO RECOVER DISCLAIMED DAMAGES AND ANY RIGHT TO PURSUE, OR PARTICIPATE AS A PLAINTIFF OR AS A CLASS MEMBER IN, CLAIMS ON A CLASSWIDE, CONSOLIDATED, OR REPRESENTATIVE BASIS.

(Chang Decl., Ex. 3.)³

In April 2004, Singh exchanged his handset. (*Id.*, ¶ 10.) T-Mobile asserts that a copy of the then current T-Mobile Welcome Guide was included with his phone and contained a section

³ The Court will not speculate as to the exact size of the font, however in the copy of the document provided to the Court, the font size is significantly smaller than the 12 point font used in this Order.

1 outlining T-Mobile's terms and conditions. (*Id.*, and Ex. 5.) Paragraph 1 of those terms and
 2 conditions states:

3 [T]he T-Mobile Service Agreement you agreed to, and the terms and
 4 conditions related to use of any other T-Mobile service (together, the
 5 "Agreement") govern the use of the Service and your Unit. These
 6 Terms and Conditions supersede all earlier versions and, among other
 7 provisions, impose an early cancellation fee (see paragraph 7) and
 8 require mandatory arbitration of disputes (see paragraph 3). If there is
 9 a conflict between the Agreement and the T-Mobile terms and
 10 conditions sent with your Unit, the Agreement shall prevail.

11 (Chang Decl., Ex. 5 at T_M0000796.) Paragraph 2 provides that activation of service
 12 constitutes acceptance of the "Agreement." (*Id.*) Paragraph 3 contains the same
 13 version of the arbitration clause contained in the 2002 Service Agreement. (*Compare*
 14 Chang Decl., Ex. 3 with Chang Decl., Ex. 5 at T_M000796.)

15 **B. Plaintiff Kevin Janda.**

16 On or about March 31, 2005, Janda executed a T-Mobile service agreement
 17 (hereinafter, the "2005 Service Agreement"). (Chang Decl., ¶ 6, Ex. 1.) The 2005
 18 Service Agreement provides, in pertinent part:

- 19 • **THIS IS MY CONTRACT WITH T-MOBILE ... FOR WIRELESS SERVICES. MY CONTRACT IS CALLED A "SERVICE AGREEMENT" AND IT INCLUDES THIS DOCUMENT, THE SEPARATE T-MOBILE TERMS AND CONDITIONS, AND MY RATE PLAN INFORMATION. THE T-MOBILE TERMS AND CONDITIONS ARE IN MY WELCOME GUIDE OR WERE OTHERWISE PROVIDED TO ME AT THE TIME OF SALE. ...**
- 20 • I UNDERSTAND THAT THE SERVICE AGREEMENT AFFECTS MY AND T-MOBILE'S LEGAL RIGHTS. AMONG OTHER THINGS, IT
 - 21 ■ **REQUIRES MANDATORY ARBITRATION OF DISPUTES;**
 - 22 ■ **REQUIRES MANDATORY WAIVER OF THE RIGHT TO JURY TRIAL AND WAIVER OF ANY ABILITY TO PARTICIPATE IN A CLASS ACTION.**

23 (*Id.*, emphasis in original.)

24 Paragraph 3 of the T-Mobile terms and conditions applicable to Janda provides,
 25 in pertinent part:

Mandatory Arbitration; Dispute Resolution. YOU WILL FIRST NEGOTIATE WITH US IN GOOD FAITH TO SETTLE ANY CLAIM OR DISPUTE BETWEEN YOU AND US IN ANY WAY RELATED TO OR CONCERNING THE AGREEMENT, OR OUR PROVISION TO YOU OF GOODS, SERVICES, OR UNITS (“CLAIM”). YOU MUST SEND A WRITTEN DESCRIPTION OF YOUR CLAIM TO OUR REGISTERED AGENT (See Sec. 22). IF YOU DO NOT REACH AGREEMENT WITH US WITHIN 30 DAYS, INSTEAD OF SUING IN COURT, YOU AGREE THAT ANY CLAIM MUST BE SUBMITTED TO FINAL, BINDING ARBITRATION WITH THE AMERICAN ARBITRATION ASSOCIATION (“AAA”) UNDER ITS PUBLISHED WIRELESS INDUSTRY ARBITRATION RULES, WHICH ARE A PART OF THIS AGREEMENT BY THIS REFERENCE AND WHICH ARE AVAILABLE BY CALLING THE AAA AT 800-778-7879 OR BY VISITING ITS WEBSITE AT <http://www.adr.org>.

...

Neither you nor we may be a representative of other potential claimants or a class of potential claimants in any dispute, nor may two or more individuals’ disputes be consolidated or otherwise determined in one proceeding. While the prohibition on consolidated or class wide proceedings in this Sec. 3 will continue to apply: (a) you may take claims to small claims court, if they qualify for hearing by such court and (b) if you fail to timely pay amounts due, we may assign your account for the collection and the collection agency may pursue such claims in court limited strictly to the collection of the past due debt and any interest or cost of collection permitted by law or the Agreement. YOU AND WE ACKNOWLEDGE AND AGREE THAT THIS SEC. 3 WAIVES ANY RIGHT TO A JURY TRIAL OR PARTICIPATION AS A PLAINTIFF OR AS A CLASS MEMBER IN A CLASS ACTION. IF A COURT OR ARBITRATOR DETERMINES THAT YOUR WAIVER OF YOUR ABILITY TO PURSUE CLASS OR REPRESENTATIVE CLAIMS IS UNENFORCEABLE, THE ARBITRATION AGREEMENT WILL NOT APPLY AND OUR DISPUTE WILL BE RESOLVED BY A COURT OF APPROPRIATE JURISDICTION, OTHER THAN A SMALL CLAIMS COURT. SHOULD ANY OTHER PROVISION OF THIS ARBITRATION AGREEMENT BE DEEMED UNENFORCEABLE, THAT PROVISION SHALL BE REMOVED, AND THE AGREEMENT SHALL OTHERWISE REMAIN BINDING.

(Chang Decl., Ex. 2 at T_M0000042, emphasis in original.)⁴

ANALYSIS

A. Plaintiffs’ Motion to Strike Affirmative Defense

Federal Rule of Civil Procedure 12(f) provides, in pertinent part, that “[u]pon motion made by a party before responding to a pleading or, if no responsive pleading is permitted by these rules,

⁴ See note 3, *supra*.

1 upon motion made by a party within 20 days after the service of the pleading upon the party ... the
 2 court may order stricken from any pleading any insufficient defense" Fed. R. Civ. P. 12(f).

3 In their motion, Plaintiffs challenge the legal sufficiency of T-Mobile's affirmative defense
 4 on arbitration. Because the Court is required to address that question in the context of Defendant's
 5 motion to dismiss or compel, the Court DENIES AS MOOT Plaintiffs' motion to strike.

6 **B. T-Mobile's Motion to Dismiss and Compel Arbitration**

7 T-Mobile moves to dismiss Plaintiffs' complaint in favor of arbitration pursuant to their
 8 respective arbitration clauses. Plaintiffs assert that T-Mobile's arbitration clauses are procedurally
 9 and substantively unconscionable and, therefore, cannot be enforced.

10 **1. Applicable Legal Standards.**

11 A written provision in ... a contract evidencing a transaction
 12 involving commerce to settle by arbitration a controversy
 13 thereafter arising out of such contract or transaction, or the
 14 refusal to perform the whole or any part thereof, ... shall be
 valid, irrevocable, and enforceable save upon such grounds as
 exist at law or in equity for the revocation of any contract.

15 9 U.S.C. § 2.

16 Once a court has determined that an arbitration agreement relates to a transaction involving
 17 interstate commerce, thereby falling under the Federal Arbitration Act ("FAA"), a court's only role
 18 is to determine whether a valid arbitration agreement exists and whether the scope of the parties'
 19 dispute falls within that agreement. *See* 9 U.S.C. § 4; *Chiron Corp. v. Ortho Diagnostic Sys., Inc.*,
 20 207 F.3d 1126, 1130 (9th Cir. 2000).

21 The FAA represents the "liberal federal policy favoring arbitration agreements" and "any
 22 doubts concerning the scope of arbitrable issues should be resolved in favor of arbitration." *Moses*
 23 *H. Cone Mem'l Hosp. v. Mercury Const. Corp.*, 460 U.S. 1, 24-25 (1983). Under the FAA, if a
 24 court determines that the parties have agreed to arbitrate, that the agreement has not been honored,
 25 and that the dispute falls within the scope of that agreement, a court must order arbitration. *Prima*
 26 *Paint Corp. v. Flood & Conklin Mfg. Co.*, 388 U.S. 395, 400 (1967).

27 Notwithstanding the liberal policy favoring arbitration, by entering into an arbitration
 28 agreement, two parties are entering into a contract. *Volt Info. Sciences, Inc. v. Board of Trustees of*

1 *Leland Stanford Junior Univ.*, 489 U.S. 468, 479 (1989) (noting that arbitration “is a matter of
 2 consent, not coercion”). Thus, an arbitration agreement is “subject to all defenses to enforcement
 3 that apply to contracts generally.” *Ingle v. Circuit City Stores, Inc.*, 328 F.3d 1165, 1170 (9th Cir.
 4 2003); *see also Doctor’s Assocs., Inc. v. Casarotto*, 517 U.S. 681, 686 (1996) (“[S]tate law may be
 5 applied ‘if that law arose to govern issues concerning the validity, revocability, and enforceability of
 6 contracts generally.’”) (quoting *Perry v. Thomas*, 482 U.S. 483, 492 n.9 (1987)) (emphasis omitted).
 7 “Courts may not, however, invalidate arbitration agreements under state law applicable *only* to
 8 arbitration provisions.” *Doctor’s Assocs.*, 517 U.S. at 687 (emphasis in original).

9 The Supreme Court recently has reiterated that, with respect to challenges to arbitration
 10 agreements, “an arbitration provision is severable from the remainder of the contract.” *Buckeye*
 11 *Check Cashing, Inc. v. Cardegna*, __ U.S. __, 126 S.Ct. 1204, 1209 (2006). Unless a party raises a
 12 challenge to the arbitration clause itself, “the issue of the contract’s validity is considered by the
 13 arbitrator in the first instance.” *Id.* Therefore, although it is within this Court’s province to
 14 determine whether a valid agreement to arbitrate exists, disputes over the meaning of specific terms
 15 within that agreement are matters for the arbitrator to decide. *See Howsam v. Dean Witter*
 16 *Reynolds, Inc.*, 537 U.S. 79, 84 (2002); *Prima Paint*, 384 U.S. at 403-04 (holding that a “federal
 17 court may consider only issues relating to the making and performance of the *agreement to*
 18 *arbitrate*”) (emphasis added).

19 **2. The Plaintiffs Agreed to Arbitrate and the Claims Are Within the Scope of the** 20 **Arbitration Clause.**

21 Janda concedes that he signed the 2005 Service Agreement, which incorporates by reference
 22 T-Mobile’s terms and conditions and states that arbitration is required. Those terms and conditions,
 23 in turn, contain the arbitration clause. Thus, the Court concludes that an agreement exists between
 24 Janda and T-Mobile to arbitrate disputes.

25 Singh argues that T-Mobile has not shown he agreed to arbitrate his claims. It is undisputed,
 26 however, that Singh activated phone service with T-Mobile and exchanged his handset in 2004.
 27 According to T-Mobile’s terms and conditions, activation of service constitutes acceptance of
 28 T-Mobile’s terms and conditions, including the arbitration clause. (*See Chang Decl.*, Ex. 4 at

1 T_M0000643, Ex. 5 at T_M0000796.) The terms and conditions Singh would have received with
 2 his original phone and his new handset contain the same arbitration clause contained in the service
 3 agreement alleged to be applicable to him. (*Compare id.*, Ex. 3 with Exs. 4, 5.) As such, the Court
 4 concludes that T-Mobile has established that an agreement exists between Singh and T-Mobile to
 5 arbitrate disputes.

6 Because Plaintiffs do not dispute that the majority of their claims fall within the arbitration
 7 clauses or that they have honored the agreement, unless the arbitration clauses are not enforceable
 8 based “upon such grounds as exist at law or in equity for the revocation of any contract,” the Court
 9 must compel arbitration.⁵

10 **3. The Arbitration Clauses Should Not Be Enforced.**

11 Plaintiffs contend that the arbitration clauses are unconscionable and, therefore,
 12 unenforceable. Under California law, the “[u]nconscionability analysis begins with an inquiry into
 13 whether the contract is one of adhesion.” *Armendariz v. Foundation Health Psychare Servs., Inc.*,
 14 24 Cal. 4th 83, 113 (2000). As the *Armendariz* court explained, a contract of adhesion ““signifies a
 15 standardized contract, which, imposed and drafted by the party of superior bargaining strength,
 16 relegates to the subscribing party only the opportunity to adhere to the contract or reject it.”” *Id.*
 17 (quoting *Neal v. State Farm Ins. Co.*, 188 Cal. App. 2d 690, 694 (1961)).

18 When a party challenges an arbitration agreement on the basis of unconscionability, that
 19 party must demonstrate that the arbitration agreement is both procedurally and substantively
 20 unconscionable. *See id.* at 114. Although a party must establish both elements, those elements
 21 exist on a sliding scale. *Id.* “In other words, the more substantively oppressive the contract term,
 22 the less evidence of procedural unconscionability is required to come to the conclusion that the term
 23 is unenforceable, and vice versa.” *Id.*

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 28 ⁵ In light of the Court’s ruling denying the motion to compel, the Court does not reach the issue of whether Plaintiffs’ claims for injunctive relief are arbitrable.

a. Plaintiffs have met their burden to show that the arbitration clauses are procedurally unconscionable.

“Procedural unconscionability addresses the manner in which agreement to the disputed term was sought or obtained, such as unequal bargaining power between the parties and hidden terms included in contracts of adhesion.” *Szetela v. Discover Bank*, 97 Cal. App. 4th 1094, 1099 (2002); cf. *Armendariz*, 24 Cal. 4th at 114 (procedural element focuses on “oppression” or “surprise”). When a weaker party is presented [a] clause and told to ‘take it or leave it’ without the opportunity for meaningful negotiation, oppression, and therefore procedural unconscionability” will be present. *Szetela*, 97 Cal. App. 4th at 1100.

Plaintiffs argue that the arbitration clauses are procedurally unconscionable primarily on the basis that the “the arbitration provisions ... are contained in form, adhesion contracts.” Although the Service Agreements and Welcome Guides in question would satisfy the definition of an “adhesion contract” as set forth in *Armendariz*, the Court expresses no opinion whether those documents in their *entirety* are unconscionable. Rather, the Court focuses its analysis on the arbitration clauses, which Plaintiffs also contend are procedurally unconscionable. *See Buckeye*, 126 S.Ct. at 1209.

Plaintiffs claim that the arbitration clauses are procedurally unconscionable because these clauses are buried and in small font in the Welcome Guide that is included in T-Mobile’s phone box, rather than on the face of a Service Agreement. Janda’s 2005 Service Agreement states on its face that it requires mandatory arbitration of disputes, mandatory waiver of the right to jury trial, and mandatory waiver of the ability to participate in a class action. (Chang Decl., Ex. 1.) However, the entire arbitration clause is not set forth in the 2005 Service Agreement. Rather, it is contained on page 49 of T-Mobile’s over 60 page Welcome Guide. As to Plaintiff Singh, the front of the 2002 Service Agreement states in small but bold font that “[d]isputes are subject to mandatory arbitration in accordance with paragraph 3 on the reverse,” and the arbitration clause at issue is set forth in full on the reverse of that agreement, again in small font. In addition, as with Janda, the arbitration clause is also not set forth until near the end of the Welcome Guide. Plaintiffs also claim that the arbitration clauses were presented on a take it or leave it basis, and T-Mobile admits that Janda and Singh could not have obtained service without agreeing to arbitrate.

1 The Court concludes that on these facts Plaintiffs have set forth sufficient evidence to show
2 that the arbitration clauses applicable to their claims are procedurally unconscionable.

3 **b. Plaintiffs have met their burden to show that the class action waiver**
4 **cannot be enforced.**

5 Under California law, the concept of substantive unconscionability relates to the actual
6 terms of the arbitration agreement and whether those terms are “overly harsh” or “one-sided.”
7 *Armendariz*, 24 Cal. 4th at 114. Plaintiffs, contend that the arbitration clauses’ prohibitions on class
8 treatment render them substantively unconscionable under the California Supreme Court’s holding
9 in *Discover Bank v. Superior Court*, 36 Cal. 4th 148 (2005). In *Discover Bank*, that court held that,
10 while not all class action waivers are unconscionable,

11 when the waiver is found in a consumer contract of adhesion in a
12 setting in which disputes between the contracting parties predictably
13 involve small amounts of damages, and when it is alleged that the
14 party with the superior bargaining power has carried out a scheme to
15 deliberately cheat large numbers of consumers out of individually
16 small sums of money, then, at least to the extent the obligation at issue
is governed by California law, the waiver becomes in practice the
exemption of the party “from responsibility for [its] own fraud, or
willful injury to the person or property of another.” (Civ. Code, §
1668.) Under these circumstances, such waivers are unconscionable
under California law and should not be enforced.

17 *Discover Bank*, 36 Cal. 4th at 162-63. The Court concludes that the rationale of *Discover Bank*
18 applies in this case.

19 It is undisputed that the contracts at issue in this case, as a whole, are standardized consumer
20 contracts which were imposed and drafted by T-Mobile, the party of superior bargaining strength,
21 and the Plaintiffs were provided only the opportunity to adhere to the contract or reject it. Thus,
22 without expressing an opinion on the *validity* of the Service Agreements and Welcome Guides in
23 their *entirety*, they would satisfy the definition of an adhesion contract as set forth in *Armendariz*.
24 *Armendariz*, 24 Cal. 4th at 113. Thus, the Court concludes that the first of the three considerations
25 elucidated in *Discover Bank* is satisfied here. T-Mobile also has not contested that the disputes
26 involved in this case, on an individual basis, involve small amounts of damages. (*See, e.g.*, Notice
27 of Removal ¶ 5.) Thus, the second of the three considerations elucidated in *Discover Bank* is
28 satisfied.

1 The final question the Court must consider is whether the complaints allege “a scheme to
 2 deliberately cheat large numbers of consumers out of individually small sums of money.” *Discover*
 3 *Bank*, 36 Cal. 4th at 163. In the FAC, Plaintiffs allege that T-Mobile charged a “Universal Service
 4 Fund Fee” and/or a “Regulatory Cost Recovery Fee” in addition to the posted and advertised cost of
 5 mobile service, which it was not required by law to impose. Plaintiffs further contend that these
 6 fees “were created and imposed by [T-Mobile] on its customers, to cover the cost of” what was in
 7 fact an ordinary business expense. (FAC, ¶¶ 1, 3-9.) Plaintiffs also allege that T-Mobile charged its
 8 customers for telephone calls during a billing period in a billing period other than which the calls
 9 were made, *i.e.* for “calls that exceed their monthly allotment of minutes during billing periods
 10 other than the billing periods in which the allotment was actually exceeded.” (*Id.*, ¶¶ 1, 10-12.)
 11 Finally, Plaintiffs contend they were improperly charged for “roaming fees, long distance fees, T-
 12 Mobile to T-Mobile fees, and weekend and/or nighttime fees that were supposed to be free of
 13 charge.” (*Id.*, ¶¶ 1, 13.)

14 Plaintiffs contend that each of these alleged practices violate California laws on unfair
 15 competition, consumer protection and false advertising and also constitute breaches of contract.
 16 The Court finds these allegations satisfy the last prong of the *Discover Bank* test and concludes that
 17 enforcing the class action waiver would effectively exempt T-Mobile “from responsibility for [its]
 18 own fraud or willful injury to the person or personal property of another.” *Discover Bank*, 36 Cal.
 19 4th at 163 (quoting Cal. Civ. Code, § 1668). *See also Laster v. T-Mobile U.S.A., Inc.*, 407 F. Supp.
 20 2d 1181, 11990-92 (S.D. Cal. 2005) (finding class waiver provision in T-Mobile arbitration clause
 21 substantively unconscionable under *Discover Bank* and unenforceable where plaintiffs
 22 demonstrated procedurally unconscionability).

23 T-Mobile asserts that the holding in *Discover Bank* does not apply to contracts in general
 24 and, thus, is preempted by the FAA. The California Supreme Court expressly rejected this
 25 argument after it examined and applied pertinent United States Supreme Court authority on the
 26 issue. *Discover Bank*, 36 Cal. 4th at 163-67. The Ninth Circuit similarly has rejected the
 27 preemption argument. *See Ingle*, 328 F.3d at 1176 n. 15. Indeed, in *Ingle* the Ninth Circuit rejected
 28 the reasoning of the appeals court for the same reason that the California Supreme Court rejected

the court of appeal's decision, namely that its holding was premised on a conclusion that the prohibition against class actions was substantively unconscionable, a defense applicable to all contracts not just contracts containing arbitration clauses. *Id.*; *cf. AT&T Ting*, 319 F.3d 1126, 1152 (9th Cir. 2003) (finding no preemption where trial court's decision was based on findings that agreement at issue was substantively unconscionable, a defense applicable to all contracts).

Accordingly, the Court finds that the class action waiver is substantively unconscionable and, therefore, is unenforceable. This finding resolves the motion as to Janda because the express terms of his arbitration agreement provide that, "[i]f a court or arbitrator determines that your waiver of your ability to pursue a class or representative claims is unenforceable, the arbitration agreement will not apply and our dispute will be resolved by a court of appropriate jurisdiction, other than a small claims court." (Chang Decl., Ex. 2.) The arbitration clause applicable to Singh does not, however, contain this language. Thus, the Court must determine whether the class waiver can be severed from the arbitration clause.

c. Singh's arbitration clause is permeated with an unlawful purpose and shall not be enforced.

Under California law, "[i]f the central purpose of [a] contract is tainted with illegality, then the contract as a whole cannot be enforced. If the illegality is collateral to the main purpose of the contract, and the illegal provision can be extirpated from the contract by means of severance or restriction, then such severance and restriction are appropriate." *Armendariz*, 24 Cal. 4th at 124. In *Armendariz*, the California Supreme Court declined to sever what it found to be unconscionable provisions of an arbitration agreement because those provisions so permeated the arbitration clause with an unlawful purpose that they could not be severed. *Id.* That court also noted that there was no single provision that the trial court could strike or restrict without having to "in effect, reform the contract, not through severance or restriction, but by augmenting it with additional terms. [California] Civil Code section 1670.5 does not authorize such reformation by augmentation" *Id.* at 125. "Nor do courts have any such power under their inherent limited authority to reform contracts." *Id.* Therefore, the California Supreme Court concluded the trial court had not abused its discretion in voiding the offending arbitration clause in its entirety. *Id.*

1 In addition to the class waiver provision, Singh's arbitration clause provides that "an
 2 arbitrator may not award relief in excess of or inconsistent with the provisions of the Agreement ...
 3 or award lost profits, punitive, incidental or consequential damages or any other damages other than
 4 the prevailing party's direct damages." (Chang Decl., Ex. 3, Ex. 5 at T_M0000796.) The
 5 arbitration clause further provides that "[e]ach party agrees to pay the fees and costs of its own
 6 counsel ... at the arbitration," which based on the language above would appear to limit a
 7 customer's ability to seek attorneys' fees to which he or she might otherwise be entitled. (*Id.*)
 8 Therefore, to the extent these provisions would deprive an arbitrator to award Singh "authorized
 9 remedies, or relief in court that would otherwise be allowable to" him, these provisions are also
 10 unconscionable. *See Independent Ass'n of Mailbox Center Owners v. Superior Court*, 133 Cal.
 11 App. 4th 396, 411-12 (2005).⁶ Finally, although neither party focuses on this provision of Singh's
 12 arbitration clause, it provides that if it is found to be unenforceable, the parties "waive any claims to
 13 recover disclaimed damages and any right to pursue or participate as a plaintiff or as a class member
 14 in claims on a classwide, consolidated, or representative basis," *i.e.* T-Mobile attempts to import the
 15 unconscionable provisions into the judicial forum. The Court finds this provision to be
 16 unconscionable as well.

17 Accordingly, the Court concludes that the class waiver and limitations on remedies
 18 provisions, as well as the fact that T-Mobile attempts to import these unconscionable provisions
 19 from the arbitral to the judicial forum so permeates Singh's arbitration clause with an unlawful
 20 purpose that these offending provisions cannot be severed or restricted because to do so would
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23 ⁶ T-Mobile argues that the Ninth Circuit's holding in *Ting*, precludes this Court
 24 from striking the limitations on remedies provisions because these remedies are only
 25 available under the CLRA. T-Mobile contends that the FAA preempts application of the
 26 CLRA. *See Ting*, 319 F.3d at 1148. The Ninth Circuit's holding on preemption, however,
 27 was based upon the fact that the district court had applied the CLRA's antiwaiver provision
 28 to void provisions of the arbitration agreement, something this Court has not done. *See id.*
 (finding CLRA was not law of general applicability and, therefore, antiwaiver provision of
 that act was preempted by the FAA). In contrast, this Court's decision is based upon the fact
 that the provisions are unconscionable, a principle of law applicable to all contracts. *See id.*
 at 1149-50 (affirming district court's decision on grounds that offending provisions were
 unconscionable).


1 essentially result in reforming Singh's arbitration clause. *See Armendariz*, 24 Cal. 4th at 124.
2 Accordingly, the Court concludes that Singh's arbitration clause must be voided in its entirety.

3 **CONCLUSION**

4 For the foregoing reasons, the Court HEREBY DENIES T-Mobile's motion to compel
5 arbitration and DENIES AS MOOT Plaintiffs' motion to strike. The parties shall appear for a case
6 management conference on Friday, May 26, 2006 at 1:30 p.m. The parties' joint case management
7 conference statement shall be due on Friday, May 19, 2006.

8 **IT IS SO ORDERED.**

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10 Dated: March 17, 2006

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13 JEFFREY S. WHITE
14 UNITED STATES DISTRICT JUDGE
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United States District Court

For the Northern District of California